

## **COSTS**

Depending on your specific needs, costs can range from free to extremely competitive. In some instances, services can be provided free through existing grant related activities. In other instances, services can be subsidized by partner agencies (up to 60%) and are exceedingly affordable.

## **ELIGIBILITY**

Idaho public and/or non-profit health care facilities including hospitals, nursing homes, community and migrant health centers, clinics, and district health departments may qualify for free or subsidized services if they have the commitment of their organization, need for technical assistance, and the potential to continue financial stability and system operations.

## **WHO TO CONTACT:**

If your organization is interested in obtaining technical assistance in any of the four areas, contact:

Linda Powell, Project Director  
Mountain States Group, Inc.  
Area Health Education Center  
1607 West Jefferson Street  
Boise, Idaho 83702-5111  
(208) 336-5533 extension 235  
(800) 836-8064 extension 235  
FAX: (208) 331-0267  
Email:  
[lpowell@mtnstatesgroup.org](mailto:lpowell@mtnstatesgroup.org)



***TAP into Resources***

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# **Technical Assistance Program**

**Sponsored by:**

**Idaho Health Facilities Authority**

**&**

**Mountain States Group  
Idaho Area Health Education Center**

The Idaho Health Facilities Authority has partnered with Mountain States Group through its Area Health Education Center (AHEC) to sponsor the Technical Assistance Program (TAP). Together we provide technical assistance for Idaho health care providers at an affordable price. This includes areas such as financial analysis, board development, organizational development, legal issues, community surveys, key informant interviews, marketing, and strategic planning facilitation for community health leaders.

A facility can apply for subsidized technical assistance by submitting a two page "Site Application" along with their past three year financial statements. The application is reviewed and a decision regarding the amount of the subsidy is made typically within a few days.

Services include:

## Financial Assistance Options

- ◆ Financial Review
- ◆ Restructuring Fiscal Services
- ◆ CFO Retainer Options
- ◆ Accounts Receivable Management
- ◆ Financial Planning

## Financial Assistance

### Options (cont.)

- ◆ Computer Selection and Setup
- ◆ Internal Audit Development
- ◆ Productivity Analysis
- ◆ Corporate (Medicare) Compliance Program
- ◆ Charge System Reviews
- ◆ Fiscal Management Seminars (for Boards and Groups)
- ◆ Interim Financial Management
- ◆ Medicare/Medicaid Cost Reports

## Legal Assistance Options

- ◆ Legal Services (development of legal forms/policies, provision of individualized legal advice, etc.)
- ◆ Compliance Planning (review and development of compliance plans for Medicare, Medicaid, CHAMPUS, etc.)
- ◆ Review of Contracts and Transactions (review of affiliation agreements, compliance with fraud and abuse laws, unrelated business income issues, problems, antitrust violations)

## Community Assessment Options

- ◆ Market Analysis (ICD-9/Primary Care data projections)
- ◆ Community Market Surveys
- ◆ Key Informant Interviews
- ◆ Focus Group Interviews
- ◆ Community Wide Meetings

## Organizational Development Options

- ◆ Patient Satisfaction Surveys
- ◆ Economic Impact Studies
- ◆ Organizational Surveys
- ◆ Scope of Services Reviews
- ◆ Employee Satisfaction Surveys
- ◆ Board Development/Training
- ◆ Medical Staff Development/Conflict Resolution
- ◆ Teambuilding
- ◆ Strategic Planning Facilitation
- ◆ Recruitment and Retention

## PURPOSE

The purpose and intent of this program is to:

- ◆ Maintain a stable health care environment for the citizens of Idaho
- ◆ Provide hospitals and other health care providers the needed technical assistance through the provision of subsidies